

**Selezione profili di cooperazione del POD - Partnering Opportunities database della rete  
Enterprise Europe Network  
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In caso di interesse su uno o più profili scrivere a [pod@promofirenze.it](mailto:pod@promofirenze.it)

Agroalimentare	
<b>Rif. N. BRSE20150629001 - Ricerca fornitore di lecitina biologica</b>	<b>Svezia</b>
A Swedish SME with a high profile in exclusive toppings for ice-cream is developing new products and production processes. The company is looking for suppliers of organic certified emulsifiers (lecithin).	
<b>Rif. N. BRCZ20160621001 - Rivenditore della Repubblica Ceca cerca produttori o fornitori di cucina francese e italiana</b>	<b>Repubblica Ceca</b>
A well established Czech company selling French and Italian delicacies is looking for new producers or suppliers to extend its portfolio of products. The company would like to act under a distribution services agreement and is searching for partners only from France or Italy.	
<b>Rif. N. BRNL20160304001 - Importatore olandese di prodotti alimentari gourmet di alto livello è alla ricerca di produttori alimentari per accordi di distribuzione</b>	<b>Olanda</b>
A Dutch company has a well-established market position in the Netherlands in the high quality food sector. They are interested in contacts with potential partners that produces high quality delicatessen products, especially gluten-free products, coffee syrups, cantucinni (biscuits), sweet and savoury products that fits in their portfolio. The Dutch company is willing to negotiate various kinds of commercial agency or distribution agreements.	
<b>Rif. N. BRRU20160816001 - Produttore russo di caseifici e formaggio cerca produttori di imballaggi in vetro</b>	<b>Russia</b>
A Russian company from Kursk region specializes in the production of dairy products such as milk, yogurt, kefir, «ryazhenka», «bifidoc», dairy butter and cheese. The company is looking for producers of glass packaging in Europe in the framework of a manufacturing agreement.	
<b>Rif. N. BRME20160818001 - Distributore del Montenegro di bevande, frutta e verdura cerca fornitori</b>	<b>Montenegro</b>
A Montenegrin distributor specialized in the distribution of consumer goods is looking for suppliers active in the agro-food industry in particular in food and grocery products, alcoholic or non-alcoholic beverages such as wines, fruit juices and sodas in order to offer an exclusive distribution service agreement on the Montenegrin market.	
<b>Rif. N. BRNL20160321001 - Importatore olandese di prodotti tradizionali di alta qualità cerca accordi di distribuzione con produttori di specialità food</b>	<b>Olanda</b>
The Dutch company is more than 70 years active in the Dutch market in the high quality food sector. They are interested in contacts with manufacturers that produce high quality delicacy products that are new and are not commonly available in the retail network. The Dutch company is willing to negotiate various kinds of distribution agreements.	

<b>Rif. N. BRCN20160819001 - Azienda cinese cerca fornitori europei di prodotti agricoli</b>	<b>Cina</b>
A Chinese import and export company, works with sales of animal feed, feed ingredients, feed additives, agricultural commodities (only legumes, cereals, potatoes), and runs a variety of agricultural crops such as cotton, cottonseed etc. This company want to import advanced agricultural products from European partners or work as a distributor in China for European partners.	

<b>Moda - Tessile</b>	
<b>Rif. N. BRDE20151127001 - Azienda tedesca di gioielleria cerca produttori di perle di lava Italiana</b>	<b>Germania</b>
German SME, producing fashion jewellery from natural materials and semi-precious stones, is looking for suppliers of Italian lava pearls in Italy, which deliver smaller quantities and in various sizes. The company is looking for a manufacturing agreement. It seeks a company which is able to produce Italian lava pearls continuously.	
<b>Rif. N. BRGR20160705001 - Grossista greco di accessori per cucire e arredamento cerca nuovi fornitori</b>	<b>Grecia</b>
A Greek company specialized in wholesale of sewing accessories, as well as interior décor items, is interested in finding new suppliers in UK, France, Italy, Romania, and the Czech Republic to conclude distribution services agreements of the foreign products on the Greek market.	
<b>Rif. N. BRNL20160530001 - Giovane marchio di moda olandese per l'abbigliamento anti-odore cerca partner di produzione</b>	<b>Olanda</b>
A Dutch company is looking for a clothing workshop that is interested in a manufacturing and/or subcontractor agreement to manufacture clothing with specialist anti- odour fabrics. The partner should preferably be able to offer a complete solution, this means cutting, sewing and manufacturing the products according to given instructions such as patterns and templates. The company should preferably have some kind of organic certificate for their fabrics.	

<b>Arredamento</b>	
<b>Rif. N. BRFR20151217002 - Azienda di arredamento francese cerca fornitori di accessori di arredamento e per la casa</b>	<b>Francia</b>
The French company is looking for suppliers of massive or MDF (Medium-density fibreboard) or HPL (High Pressure Laminate) furniture and manufacturers of decoration items for homes under a distribution agreement. The company has a solid reputation in high end service and creation.	
<b>Rif. N. BRUK20151130003 - Azienda inglese specializzata in accessori di arredo per bambini cerca nuovi prodotti da proporre sul proprio mercato</b>	<b>Gran Bretagna</b>
A UK company that creates baby to child products designed to ease the strain of parenting is looking for producers or resellers that can supply innovative baby and child products (0-4 years) under a distribution agreement in order to add to their current portfolio.	
<b>Rif. N. BRUK20160725001 - Azienda di design e arredamento britannica cerca produttori</b>	<b>Gran Bretagna</b>
A British furniture and product design brand based in London is looking for upholstery suppliers to manufacture padded meeting room chairs, armchairs and sofas, all for contract projects. They are seeking manufacturing agreements with businesses capable of producing products according to the company's design requirements.	

<b>Rif. N. BRCZ20160525001 - Azienda ceca di interior design cerca produttori di mobili e sedie</b>	<b>Repubblica ceca</b>
Czech based company, specialized in interior design from working out the study to realization, is looking for a business partner/supplier producing high quality cushioned seating furniture such as armchairs, three-piece suites, sofas, etc. Simple, timeless design is preferred. The company is capable of developing and designing the furniture itself, but will appreciate a business partner with its own design as well. The envisaged types of cooperation are: outsourcing or manufacturing agreement.	
<b>Rif. N. BRPL20160824001 - Produttore polacco di appendiabiti e complementi d'arredo cerca fornitore di materie plastiche</b>	<b>Polonia</b>
A Polish company specialized in plastics processing wants to cooperate with foreign partners who can provide plastics such as polypropylene, polystyrene, ABS plastic, low density polyethylene (LDPE), high density polyethylene (HDPE), PVC plastic under the terms of a manufacturing agreement.	
<b>Rif. N. BRFR20150324001 - Un distributore online francese di accessori, strumenti e componenti, pezzi in ferro battuto è alla ricerca di fornitori</b>	<b>Francia</b>
A French online distributor is looking for suppliers of blacksmith accessories and tools, ironworks such as gates, wrought iron canopies, barriers, as well as wrought-iron components that can be used in various ironworks. It is offering to act as a distributor or collaborate with partners under a subcontracting or a manufacturing agreement.	
<b>Meccanica</b>	
<b>Rif. N. BRPL20160913001 - Società polacca cerca fornitori di materie prime di alta qualità per utilizzarli nella produzione di tappetini per auto</b>	<b>Polonia</b>
A Polish company offering highest quality car accessories is looking for suppliers of high-grade raw materials used for manufacturing velour car floor mats. The company intends to start production of dedicated velour car floor mats and is looking for reliable partners who could supply them on the basis of a distribution services or manufacturing agreement.	
<b>Rif. N. BRCZ20160725001 - Si ricerca produttore europeo di vernice per la produzione di rivestimenti per la misurazione termografica a bassa temperatura</b>	<b>Repubblica ceca</b>
A Czech university is developing high emissivity coating for low temperature thermographic measurement. The university is looking for European paint manufacturer which can produce and deliver 800 l of this coating per year under manufacturing agreement for further testing and development. If the cooperation with paint manufacturer will be successful, the university is ready to discuss further cooperation possibilities.	
<b>Rif. N. BRBG20150423002 - Una azienda bulgara specializzata nella produzione di materiali edili e per l'arredamento ricerca partner innovativi per accordi di distribuzione</b>	<b>Bulgaria</b>
A Bulgarian company specialised in wholesale and retail of building and furniture materials is looking for innovative partners for long term cooperation. The company is offering distribution in Bulgaria.	
<b>Rif. N. BRES20160316001 - Azienda spagnola cerca prodotti e macchinari industriali all'avanguardia. E' interessata ad accordi di agenzia commerciale</b>	<b>Spagna</b>
A Spanish company, specialized in assessment and commercialization of innovating solutions, offers its services to companies who wish to introduce their cutting-edge products, process know-how and machines in Spain under a commercial agency agreement. 1) Machinery with outstanding value to be included in production processes in areas such as metal forming, energy, environment, pollution and recycling 2) Industrial intermediate material to be added to a process to get a premium end product.	

Tecnologia	
<b>Rif. N. BRUK20160905002 - Azienda britannica cerca nuovi e innovativi prodotti eco-friendly per il settore automotive</b>	<b>Gran Bretagna</b>
UK limited company is dedicated to supplying environmentally friendly products to the automotive car market is now seeking to expand into new areas by finding further products to re-sell under a commercial agency agreement.	
<b>Rif. N. TRCN20160426001 - Azienda cinese cerca controllori e sensori elettronici. Test e sensori della qualità dell'aria</b>	<b>Cina</b>
A Chinese association is looking for electronic controllers and sensors.They are looking for design house or center, who have powerful experience with:(a) automobile-electronic controller including ECU, automobile dashboard, central locker.(b) air quality testing instrument with High resolution, high reliability, and ultra-low emission.c) air quality detect sensor. They hope to cooperate with partners under joint-venture.	

Turismo	
<b>Rif. N. BRUK20160720001 - Agenzia di viaggi e di turismo inglese sta cercando partner in modo ampliare la tipologia di pacchetti turistici offerti ai propri clienti.</b>	<b>Gran Bretagna</b>
The UK company based in London is a successful travel and tourism agent and representative that are looking for new international clients to add to their portfolio of overseas partners. The company is looking to establish a commercial agency agreement with organisations in the tourism and the cultural heritage sector.	
<b>Rif. N. BRGR20160706001 - Azienda greca specializzata nel campo delle pubblicazioni relative al settore turistico sta ricercando partner commerciali in grado stampare materile turistico dedicato alla storia antica ed alla cultura greca.</b>	<b>Grecia</b>
A Greek company involved in the field of tourism publications is looking for business partners across Europe that can provide printed matter devoted to ancient Greek history and culture. The desired types of cooperation are commercial agency agreement and distribution services agreement.	