



***Selezione profili di cooperazione del POD - Partnering Opportunities database  
della rete Enterprise Europe Network***

***Aggiornamento: 21/09/17***

**In caso di interesse su uno o più profili scrivere a [pod@promofirenze.it](mailto:pod@promofirenze.it)**

**Agroalimentare**

**Rif. N. BRBG20170316002 - Bulgarian company is a wholesaler of dried fruits and vegetables is looking for suppliers of fresh fruits and vegetables abroad**

**Bulgaria**

The Bulgarian company specializes in production and wholesale of dried fruits and vegetables and is looking for suppliers of fresh fruits - apples, apricots, and peaches, and vegetables - tomatoes and pepper. The company is offering commercial agency agreement to potential partners from Europe and Turkey.

**Rif. N. BRSG20170403001 - A Singapore snacks manufacturer is looking for suppliers of raw nuts, dried fruits across Europe through an outsourcing or manufacturing services agreement**

**Singapore**

This Singapore company is sourcing for suppliers of raw nuts, dried fruits, crisps and other types of snacks from various countries in Europe for their manufacturing needs under outsourcing or manufacturing services agreement.

**Moda - Tessile**

**Rif. N. BRFI20170515001 - A Finnish lifestyle company is looking for manufacturers of bed linen in Italy or Portugal**

**Finlandia**

A Finnish lifestyle company is seeking manufacturers of high quality bed linen in Italy or Portugal. The products will be produced according to the Finnish brand/company's design and exclusively for them.

**Rif. N. BRNL20170421001 - A Dutch fashion agent for clothing is looking for a manufacturing partner capable of producing large numbers of t-shirts**

**Olanda**

A Dutch fashion agent is looking for a manufacturing partner for producing men's t-shirts.. The potential partner should have experience with manufacturing this type of clothing and should be able to produce large numbers. The company is interested in a manufacturing agreement and is looking for partners based in Ukraine, Turkey, China and India.

**Medicale, farmaceutico, cosmetica**

**Rif. N. BRUK20170505001 - UK company seeks innovative healthcare products to assist daily living.**

**Gran Bretagna**

UK Company that designs, manufactures and sells healthcare aids to assist daily living including those for the elderly and disabled is seeking innovative products under a distribution agreement in order to add to their current portfolio.	
<b>Rif. N. BRKR20170424001 - South Korean CBT(Cross-border Trade) company seeks European suppliers of consumer goods</b>	Corea del Sud
A South Korean company specialized in CBT (Cross-border Trade) is looking for cooperation with European partners who are able to supply cosmetics, beauty products, and health functional foods under commercial agency agreement and distribution services agreements.	
<b>Rif. N. BRBG20170419001 - Bulgarian company specialized in dewatering of oil products is looking for entities willing to provide fuel and oil products</b>	Bulgaria
A Bulgarian company specialized in dewatering of oil products is looking for Romanian and Serbian SMEs active in the field of oil processing. The Bulgarian SME considers services agreements and would like to be supplied with liquid fuels, waste fuel and processed oils.	
<b>RIF. N. BRRS20170504001 - Serbian company seeks suppliers of plastic laboratory equipment &amp; supplies under distribution services agreement</b>	Serbia
Serbian company is looking for suppliers who produce plastic laboratory supplies. The company is looking for international cooperation in the form of distribution agreement.	
<b>Edilizia/ Materiali da Costruzione</b>	
<b>Rif. N. BRPL20170517001 - Polish company, offering its commercial agency services, is looking for foreign manufacturers and suppliers with focus on the building materials sector</b>	Polonia
A Polish company is a specialist in the field of building materials with over 9 years of experience. The company is looking for foreign manufacturers and suppliers wishing to enter the Polish market and establish cooperation with Polish companies. The company is willing to act as an agent and represent the foreign company products and services on the basis of a commercial agency agreement. The company is looking for manufacturers from the USA, Canada, Mexico, the UK, Iceland, India and Egypt.	
<b>Rif. N. BRUK20170427001 - A British Company specialising in the provision of high end bathrooms is looking for a ceramics company to manufacture a range of traditional sanitary ware.</b>	Gran Bretagna
The South East UK company is looking to work with an experienced ceramic manufacturer to generate a range of sanitary ware for the national market via either an outsourcing or manufacturing agreement. The items, which will include basins, bidets, w/c pans and cisterns will be of a traditional style.	
<b>Meccanica</b>	
<b>Rif. N. BRPL20170126001 - Polish intermediary services company is looking for manufacturers and distributors of automotive, electronics and industrial products interested in entering Polish market</b>	Polonia

<p>A Polish company with experience in providing the services of an agent and representative for different market sectors is offering trade intermediary services via a commercial agency or distribution services type of agreement to foreign companies interested in entering the Polish market.</p>	
<p><b>Rif. N. BRRU20170412001 - Russian company operates in the field of construction is looking for Serbian partners under joint venture agreement to start agricultural equipment production</b></p>	
<p>The Russian company engaged in construction sphere is looking for partners from Serbia for cooperation in the framework of joint venture agreement with the purpose of production of agricultural equipment.</p>	
<p><b>Rif. N. BRFR20170223001 - French company offers its services as sales representative in France / Belgium for structures involved in contract-filling (development &amp; production of formulas, pack-filling)</b></p>	
<p>French commercial agent active in the packaging &amp; conditioning sector seeks Spanish companies in the contract-filling industry (development &amp; production of formulas, pack-filling). Already acting as a sales agency for European packaging manufacturers (i.e. jars, polyethylene terephthalate bottles, high density polyethylene &amp; green polyethylene bottles), this company is now willing to integrate contract-filling in order to offer a full package to its French customers.</p>	
<p><b>Rif. N. BRCZ20170419001 - Czech commercial agent active in the packaging systems for automotive or electronic sectors offers full-scale representation under commercial agency agreement.</b></p>	
<p>A Czech experienced company in the packaging systems is looking for a new industrial partner active in the field of packaging or tool systems for automotive, electronics or industrial automation with an interest to be represented on the Central and Eastern European market. The offered cooperation is not only about sales but is also targeted on technical services (full-scale representation) under a commercial agency agreement.</p>	
<p><b>ITC</b></p>	
<p><b>Rif. N. BRBE20170308001 - Belgian company active in the web-to-store and digital local marketing industry is looking for acquisition agreement</b></p>	
<p>The Belgian company, created in 2010, offers "web-to-store" solutions that help brick &amp; mortars stores, restaurants and businesses generate footfall by using the internet, in particular through geo-location apps. The company helps brands and their agencies build and implement store locators in their websites and mobile applications. The company is targeting web marketing or digital agencies for an acquisition agreement.</p>	
<p><b>Rif. N. BRFR20170320001 - French security tech company is looking for suppliers of connected devices using GPS &amp; GSM technology for a manufacturing agreement</b></p>	

The company is established in the south of France and is developing a mutual aid and security community in order to provide a new kind of security services and devices to alone people. The company is looking for a supplier of connected devices using GPS & GSM technology, in particular tags and watches, in the framework of manufacturing agreement, to integrate them in their offer.

## Tecnologia

**Rif. N. TRFR20170502001 - Manufacturers sought for production of robots dedicated to individuals**

**Francia**

A French start-up has developed a socialization robotic unit for individuals. The company has built a first prototype. It is looking for an industrial partner expert in the fields of electronics and mechanics for technical cooperation and manufacturing agreements, in order to realize a first pre-serie and then the industrial manufacture of this robot.

**Rif. N. BRGR20170418001 - Greek environmental management company offers commercial agency services to manufacturers of chemicals and equipment for waste and wastewater treatment in Germany, UK, Spain, Italy, and the Netherlands.**

**Grecia**

A Greek company specialised in environmental management is looking for manufacturers of waste treatment chemicals, products and equipment in order to complement its existing range. It offers representation services to potential partners in this sector. It is specifically targeting companies in Germany, UK, Spain, Italy, and The Netherlands.

**Rif. N. TRSE20170511001 - Reducing noise from wind turbine rotor blades**

**Svezia**

A Swedish SME that has developed a new design for large scale wind turbine rotor blades is looking for partners with knowledge in noise reduction. Any knowledge could be considered that would affect or reduce the noise generated by the rotor blades, including e.g. acoustics and aerodynamic design. The company is interested in technical cooperation.

## Ricerca

**Rif. N. RDFR20170419001 - M-ERA.NET 2017 - A French technology center looking for partners to develop a smartphone-based spectrometer**

**Francia**

A high-performance French technology center operates in the sector of laser solutions and optics. In response to the M-ERA.NET Transnational Call 2017, the technology center is looking for partners with expertise in spectroscopy, chemometrics, colorimetry and immunoassays. Partners sought are research institutions, industries, SMEs and large companies with expertise in such fields in order to develop applications around the ultra-compact spectrometer through a research cooperation agreement.