

**Selezione profili di cooperazione del POD - Partnering Opportunities database**  
**della rete Enterprise Europe Network**  
**Aggiornamento: 05/07/18**

**In caso di interesse su uno o più profili scrivere a [pod@promofirenze.it](mailto:pod@promofirenze.it)**

**Agroalimentare**

**Rif.N. BRUK20171216001: UK meat wholesaler is looking for producers of frozen chicken gizzards and livers**

**United Kingdom**

UK wholesale company is looking for medium size producers of chickens within the EU meeting all appropriate standards for a manufacturing and supply agreement. The company is looking to expand their export market and also to work with some suppliers for specific products such as frozen chicken gizzards and livers in 1 or 1.5 kg bags frozen rather than the standard 10 kg packs.

**Rif.N. BRJP20180105001: A Japanese dairy company is seeking EU manufacturer of cheese curd and mascarpone as dairy raw material**

**Japan**

A Japanese company is offering a manufacturing agreement to EU manufacturers of cheese curd and mascarpone. The company is not looking for already on the market products but instead, for raw materials which could be developed into new products for the Japanese market. The products should ideally be frozen and fulfilling specific technical quality details provided by the Japanese company.

**Medicale, farmaceutico, cosmetica**

**BRBE20180103001 A Belgian company is looking for an innovative health care product or device to sell on Benelux market**

**Belgium**

A small Belgian company is looking for an innovative, ready-to-market product or device in the health care sector to sell and/or distribute in Belgium, the Netherlands and Luxembourg. They are looking either for a commercial agency agreement or a distribution services agreement

**Rif.N.BRDE20171206001: Manufacturing partner searched for mouthpieces made by plastic injection moulding technique**

**Germany**

The German company supplies breathalyzers to the health care, safety and security sector. Development and service are done in Germany. The mouthpieces, an accessory part of the breathalyzer, are produced by plastic injection moulding in China. The company is now searching for a new manufacturing cooperation partner for production and assembling of the mouthpieces, located with preference in Eastern Europe.

**Edilizia/ Materiali da Costruzione**

**Rif.N. BRRU20171222019: Russian trade and construction company seeks suppliers of laminate**

**Russia**

A Russian trade and construction company is looking for suppliers of laminate in Italy, Spain, Germany, and Belgium and other foreign countries to establish business cooperation in the framework of a distribution services agreement.

**Meccanica**

**BRUK20171116001: UK component company seeks manufacturer of motors and gearboxes**

**United Kingdom**

A UK based component sourcing company is looking for a manufacturer of motors and gearboxes for a manufacturing agreement. This company would like to find a well established manufacturer to produce a range of motors and gearboxes for use in motion, movement or positioning applications, where the user can select the drive or gearbox unit to be fitted. There are good volumes available for the right partner under a manufacturing agreement.

## Information technology

**BRUK20180105001: A UK company is offering outsourcing agreements to call centre providers.**

**United Kingdom**

A UK telemarketing company is looking for established small call centre companies to deliver high volume outbound call contracts and offers outsourcing agreements for long term co-operation.

**BRPL20180115001: Experienced IT system integrator from Poland seeks to acquire startups producing security software**

**Poland**

A Polish company which delivers and implements complex IT solutions is looking for young companies or individuals owning or developing new products (software included) related to IT security. It is interested in acquisition of such entities or establishing a special purpose company together.

## Arredamento e interni

**BRFR20180103001: French designer of interior decoration objects seeks craftsmen for manufacturing agreements**

**France**

French designer of home decoration items made in an artisanal way seeks craftsmen for some of her creations. The products are intended for both private individuals and professionals such as restaurants, decoration shops, interior designers and will be sold in stores and via an e-commerce site The craftsmen sought must be specialized: - either in basketry to manufacture lampshades, - or in art of dinnerware to make plates, bowls and salad bowls. Manufacturing agreements will be signed

## Abbigliamento/Tessile

**BRNL20171201001: A Dutch wholesale SME specialized in selling design home textiles is looking for manufacturing partners for the production of high quality SPA/Hammam towels.**

**Netherlands**

The company is based in the Netherlands and specialized in the design of home textiles. Due to increasing demand for their products the company is looking for factories specialized in the production of Hammam towels. The Hammam towels must have fringes, a full colour print and be made of 100% cotton. The SME is looking for a production partner to operate in the frame of a manufacturing agreement.