Azienda Speciale Camera di Commercio di Firenze	Commissione europea	
Selezione profili di cooperazione del POD - Partnering Opportunities		
database della rete Enterprise Europe I	<u>Vetwork</u>	
Aggiornamento: 01/11/17		
In caso di interesse su uno o più profili scrivere a pod@promofirenze.it		
Agroalimentare		
Rif.N. BRBE20171010002 - Belgian wine house is searching for suppliers of alcohol-free wines for distribution purposes	Belgio	
A Belgian wine importer who imports wine from all over the world and distributes the wine to HORECA, retail and to consumers directly in Belgium and the Netherlands, would like to find wineries that produce alcohol-free wines in order to conclude a distribution services agreement.		
Rif.N. BRPL20171003001 - A Polish based food company seeks producers/suppliers of raw, edible nuts and dried fruit under distribution services agreement. A Polish company specializes in supplying raw, edible nuts and dried fruit would	Polonia like to establish co-operation	
agreements with new producers/suppliers of these products under distribution services agreement.		
Rif.N. BRDK20160901001 - Danish company seeks producers/supplier of organic nuts and seeds	Danimarca	
A Danish import and retail company that specialises in organic foods is looking for producers of organic nuts and seeds to act as a distributor on their behalf on the Danish market. Specifically, the company is looking for almonds (Marcona), walnuts, cashews, pine nuts, pistachios, Pecan nuts and Brazil nuts.		
Rif.N. BRUK20170921001 - Seeking suppliers of fruits without sulphites for a		
UK manufacturer of flavoured chocolate confectionery	Regno Unito	
A UK producer of hand made chocolate in a range of flavours is looking for suppliers of fruits and flavourings that do not contain sulphites to conclude an outsourcing agreement. The fruits required include crystallised ginger, glace cherries, candied orange peel and candied lemon peel. The company already produces a range of vegan, dairy free, gluten-free and soya-free products and wishes to extend the range to sulphite-free confectionery products.		
Medicale, farmaceutico, cosmetica		
Rif. N. BRUK20171006001 - Small UK producer of natural and organic skin care products seeks suppliers of tuberose flowers and cosmetic packaging	Gran Bretagna	
UK company with a small range of handmade natural, organic, vegan beauty products suitable for skin and hair seeks suppliers and producers of dried tuberose flowers and manufacturers and suppliers of premium quality cosmetic tin containers for distribution services agreement.		
Rif.N. BRUK20171011002 - UK design company seeks a medical equipment manufacturer for a manufacturing agreement.	Gran Bretagna	

An established UK market-led product design company requires a manufacturer t	o build and test their innovative	
device that manufactures pill organiser blister packs used by pharmacists and caregivers who help dispense		
medication. A manufacturing agreement is sought.		
Rif.N. BRCN20170912001 - A Chinese company seeks chemiluminescence	Cina	
immunoassay instruments by joint venture, license or manufacturing	Cilla	
agreements		
A Chinese company specialized in biochemical reagents research and development	nt is looking for a manufacturer of	
chemiluminescence immunoassay instrument under a joint venture agreement o	_	
license agreement.		
Rif.N. BRES20171020001 - Services agreement with a Portuguese or French		
company for the production and packaging of cherry freeze-dried powder		
	Spagna	
A Spanish company specialised in the commercialisation of cosmetics and functio		
exploitation of the properties of cherry under the Designation of Origin "Cherry from Valle del Jerte". They are		
interested in the production of a new nutraceutical based on freeze-dried powde		
looking for a Portuguese or French company specialised in fruit lyophilisation able	e to deliver individual packets of	
cherry freeze-dried powder through services agreement.		
Edilizia/ Materiali da Costruzione		
Rif.N BRRO20170927001 - A Romanian manufacturing company is looking for	Romania	
raw materials suppliers for the abrasive products industry to conclude	Komama	
manufacturing or distribution agreements		
A Romanian company specialising in the manufacturing of abrasive bodies is look	ing for producers and distributors	
who can supply raw materials on the basis of manufacturing or distribution servic		
	-	
Dif N DDD 20171010001 Delich menufectures of products mode of composite		
Rif.N BRPL20171016001 - Polish manufacturer of products made of composite		
materials is looking for suppliers of raw materials under manufacturing	Polonia	
agreement		
A Polish company specialises in development and manufacturing of various products made of composite materials,		
particularly for the automotive industry. They seek new suppliers of finished and semi-finished composite materials		
that will allow them to stabilise production and develop new products. Currently, they use composites with a cork		
core and carbon-, aramid- or glass fibres as reinforcement, but are open to other materials as well. Cooperation		
under manufacturing agreement is requested.		
Meccanica		
Rif N. RPTP20170021002 - Turkish marina vahisla sampany warking with		
Rif.N. BRTR20170921002 - Turkish marine vehicle company working with	Turchia	
repairing, maintenance, sales and purchase of jetski, boat and engines, seeks		
new suppliers	calos and nurchass of intellin	
A Turkish marine company, based in Antalya, works with repairing, maintenance,		
boats, marine engines and selling various types of marine equipment like yacht buoys, hose, fender, life vest etc.		
They are looking for new suppliers in a range of marine products.		
Rif.N. BRDE20171005001 - German supplier of spare parts for cars, trucks,	Germania	
busses, heavy and drilling equipment, cement industry is offering distribution	Germania	
services agreement for such spare parts		

A German company is specialising in the trade of spare parts for passenger cars, t equipment, cement industry supplies as well as drilling equipment for open pit a	
parts as well as OEM parts). It is looking for suppliers of further spare parts to export of further spare parts to export of further spare parts to export of the spare parts to exponent.	
Tecnologia	
Rif.N. BRBE20170502001 - A Belgian SME active in the field of flexoprinting is looking for producers of modular flexographic printers interested in a	Belgi
commercial agency agreement. The Belgian company specialised in cleaners for the flexoprinting market wants to concluding a commercial agency agreement with a producer of modular flexogra on the German market, but partners from other countries are also welcome.	
Rif. N. BRBE20171010001 - Belgian SME offers outsourcing opportunity to 3D architecture design studio	Belgi
A Belgian SME, specialized in 3D laser scanning for architecture, renovation, facili looking for partners able to modulate point clouds to a 3D model in Archicad. The outsourcing or services agreement.	
Rif.N. BRRO20170905001 - Romanian company seeks suppliers of outdoor advertising systems	Roman
A well-established Romanian advertising agency seeks manufacturers and / or distributors of specific outdoor systems and displays such as scrollers, LCD and LED displays for use in panel advertising.	
Arredamento	
Rif.N. BRQA20171009001 - Qatari company specialized in the manufacturing & trading of bedding is looking for suppliers of bedding material through a manufacturing agreement.	Qat
This company is one of the largest bedding manufacturer in the Gulf countries. It mattresses to several types of clients. The Qatari company looks for bedding mat manufacturing agreement.	
Rif.N. BRNL20170821001 - Dutch company seeks manufacturers of shop interiors and – components and offers itself as a distributor or agent for the Dutch market.	Paesi Bas
This Dutch company is specialized in design and wholesale of shop interiors on th company would like to enrich its products portfolio and is looking for manufactur components who are interested to sell their products on the Dutch market. Coop agreement or a distribution services agreement.	rers of shop interiors and
Rif.N. BRNL20170929001 - Dutch design company is looking for a manufacturer to produce solid (FSC) wooden furniture/toys	Paesi Bas
Dutch SME that designs and sells wooden and textile toys used as design objects for manufacturing of high-end toys. The partner should use FSC solid wood and s complete process from purchase to packaging. Manufacturing agreement is offer with small volume and able to scale-up production when sales are taking off.	hould be able to handle the

Abbigliamento e tessile		
Rif.N. BRNL20170927001 - Creative nightwear label for young women is looking for a production partner in the frame of a manufacturing agreement	Olanda	
A new Dutch nightwear label with a newly developed collection for young women is looking for a production partner. The label is a pre-startup and they plan to distribute their brand in 2018. That is the reason why they are looking for production partners based in Turkey, Poland, Portugal, Romania and Bulgaria. A manufacturing agreement will be provided.		