



Selezione profili di cooperazione del POD - Partnering Opportunities database della rete Enterprise Europe Network
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Agroalimentare

BRFR20180514001: French company is looking for subcontractor to produce paste of meat and/or seafood protein hydrolysates

Francia

A French industrial company is specialised in the production of protein based ingredients for agrofood sector. In order to increase their capacity production of natural food ingredients, the SME is looking for a partner specialised in biotechnologies and equipped with enzymatic process of protein extraction from by-products. The partner should have large capacity of production and an easy access to meat and/or seafood by-products. A subcontracting agreement is sought with a long-term partner.

BRDK20181004001: Danish company seeks supplier of organic nuts

Danimarca

A Danish importer and retail company that specialises in organic foods is looking for producers of organic nuts to act as a distributor on their behalf on the Danish market - selling both, other brands and private label. Specifically, the company is looking for certified organic only almonds, hazelnuts, walnuts, cashews, macadamias, pistachios and pecan nuts.

BRSG20181005001: Singapore-based wine distributor and consultant seeking to procure wine via distribution service agreement(s).

Singapore

The Singapore company, established in 2015 specializes in procuring and supplying of high quality wine globally as well as providing customers with wine consultation services that caters to the customers' needs. The company is sourcing wine from Europe and is actively looking for partners that produces wine for distribution in the Singapore and South East Asian market.

Medicale, farmaceutico, cosmetica

BRIE20160907001: Ireland's first monthly female personal care subscription box seeks partnerships with brands in beauty, personal care, grooming and lifestyle sectors looking to market their products to females between the ages of 18 and 35.

Irlanda

A leading Irish ecommerce business providing Ireland's first monthly female personal care subscription box is looking to partner with brands that are looking to market their products to a female target audience between 18-35years. It is the ideal new-age marketing platform for brands to reach a national audience, increase social media traffic and convert customers into full size product sales. The company is seeking to establish partnerships with brands through a distribution services agreement.

TRUK20180925001: Datasets on ventricular arrhythmia, heart and blood circulation illnesses

Regno Unito

A UK software company has developed a prototype algorithm that predicts sudden cardiac arrest. They seek further healthcare providers with datasets from critical care patients experiencing ventricular arrhythmias. The type of co-operation will be research and/or technical.

TRCZ20181011001: Czech SME seeks technology which can recycle used disposable diapers in ecologically efficient manner under commercial agreement with technical assistance

Repubblica Ceca

<p>A Czech company specialized in import and distribution services of medical materials, devices and aids, including diaper disposal systems is seeking new market ready methods for recycling of used diapers under commercial agreement with technical assistance.</p>	
Meccanica	
<p>TRPL20180917001: The SME is looking for partners to develop the system for the production of electricity and air heated on the basis of a technical cooperation agreement</p>	Polonia
<p>A Polish company has a system of steam boilers, biomass, mainly straw and is looking for partners who can help them in creating the technology of production of electricity and heat for low power. The partner should be able to provide the grain dryer, system for heating air in their boiler to create a complete technology as an alternative for grain drying oil-fired. The SME is interested in getting cooperation with company or R&D institution for a technical cooperation agreement.</p>	
<p>BRTR20180703001: A Turkish SME is looking for manufacturing agreement on coating equipment for solar panels</p>	Turchia
<p>A Turkish start-up focusing on development of innovative solar panels is looking for manufacturing agreement with gravure coating equipment manufacturers. The company is willing to purchase one unit of equipment for its R&D facility and is open to manufacturing agreements for further collaboration.</p>	
<p>BRFR20181002001: French company is looking for manufacturers of industrial ovens for food industry</p>	Francia
<p>A French company, specialized in the conception of automatic lines for industrial bakery, is looking for a manufacturing partner. The sought partner will have to produce ovens, modular or convection ones, under French specifications. The partner should be specialized in metallic construction and electromechanical assembly. Manufacturing agreement is sought for a long-term partnership.</p>	
<p>BRDE20180925001: German mechanical engineering company is looking for supplies and offers subcontracting agreements</p>	Germania
<p>A German company from the mechanical engineering industry is looking for new partners abroad for supplies and offers subcontracting agreements. The company is already engaged in international co-operation.</p>	
<p>BRCN20180530001: Chinese CNC Equipment R&D and Manufacturing Company looks for European Suppliers to Import their Products</p>	Cina
<p>A Chinese company focusing on CNC (computerized numerical control) equipment R&D and manufacturing is looking for a supplier in Europe to import its high-end CNC machine parts. The qualified partners should have expertise in high precision machinery parts manufacturing. This company might established distribution services agreement, manufacturing agreement or outsourcing agreement with the qualified European partner.</p>	
<p>BRDE20180808002: Manufacturers of hydraulic cylinders, hose assembling and tube bending companies sought by a German supplier of hydraulic and pneumatic systems</p>	Germania
<p>The German family-run company is a supplier of a full-range of high quality hydraulic and pneumatic systems and services, including hose technology, tube and pipe-bending, machine unit construction and module assembly. It is offering manufacturing agreements to suppliers specialising in hydraulic cylinders, hose assembling and tube bending. It is also offering acquisition agreements to companies specialising in hydraulic cylinders, hose assembling and tube bending.</p>	
<p>BRNL20180921001: A Dutch original equipment manufacturer is looking for a producer of machined and welded metal for a subcontracting, manufacturing or outsourcing agreement</p>	Olanda
<p>A Dutch original equipment manufacturer (OEM) that produces vacuum lifting tools for the construction industry is looking for a producer of machined and welded metal parts. The company is interested in entering into a subcontracting, manufacturing or an outsourcing partnership.</p>	

IT - Information technology	
BRFR20180824001: French SME active in sports and leisure products looking for digital marketing competence under a services agreement	Francia
A French SME specialised in the design and making of sports and leisure equipment has developed a new artificial no-cold zero energy ski-track. The system is fully environmentally friendly. The company is willing to use new methods of commercialisation and promotion using web marketing. For this purpose they are looking for partners specialized in digital marketing strategy and set up targeting public or private investors through a services agreement.	
TRES20180926001: Spanish city council is looking for smart mobility solutions under research, technical or commercial agreement	Spagna
A Spanish city council aims to move forward on sustainable and smart mobility solutions. Consequently, this city council is seeking for urban, sustainable and smart (eco) mobility initiatives, agreements or partnership, whereas innovation leads the way and simultaneously meets social challenges. It offers an open innovation ecosystem, creates a living lab, which are used to add value to the innovation process. Research, technical cooperation or commercial agreement are sought.	
TRLU20180905001: Wanted: Innovative solutions for smart cities	Lussemburgo
A Luxembourg club of big companies has opened a call for proposal for startups to provide innovative solution for smart city. Startups from Belgium,France,Germany that submit a proposal in the field of mobility, environment, lifestyle changes or economic development will have the opportunity to pitch during a dedicated event in front of interested companies. Partnership agreements can take multiple forms such as technical cooperation or joint venture, depending on the final selection.	
TRNL20181010001: Dutch software developer is looking for partners interested in joint development of a digital standard for transferring data from cash registers to accountancy software	Olanda
The Dutch company specializes in developing accountancy software for companies wants to make registration easier by adopting cash receipts automatically in their accountancy software, skipping printing and reading steps. Both companies in the supply chain and expertise are sought to develop a shared non-profit digital standard to connect cash registers and software systems. A research cooperation agreement is envisioned. This innovation challenge is published on an open innovation platform.	
TRNL20180924001: Data analyses for robotized validation of rules and regulations on specific industry audits	Olanda
A Dutch subsidiary of an international accountancy & advisory firm wishes to develop an Audit Intelligence Robot based on data analytics techniques for its financial and risk auditing activities. They are looking for expertise in algorithms and Artificial Intelligence to help generate a pre-audit statement or report for auditors. Collaboration to be based on a research cooperation agreement or a technical cooperation agreement. This technology request is part of an open innovation challenge.	
TRNL20181005001: Inland container tracking solutions sought by multinational shipping company.	Olanda
A multinational shipping enterprise with a base in the Netherlands wants to inform its clients about location and estimated time of arrival of their containers. Therefore it is looking for partners with novel approaches to track containers before and after sea transport without adding an extra device. It aims to set up a cooperative pilot project to show the potential of the technology within the framework of a services agreement. This technology request is part of an open innovation challenge.	
TRNL20181003001: Dutch international operating payment service provider is looking for smart solutions to increase the efficiency of the onboarding process.	Olanda

<p>A Dutch online and mobile payment service providing company is looking for solutions and technologies to increase the efficiency of the onboarding process. They are seeking companies specialized in developing mobile and internet application systems with a focus on smart tooling, workflow and software or big data analytics. This request is an innovation challenge and is published on an open innovation platform. A research cooperation agreement or a technical cooperation agreement is envisioned.</p>	
<p>BRK20180824001: UK designer of a tablet device to aid the care of people with memory or technology comprehension issues seeks manufacturing agreement</p>	Regno Unito
<p>For 7 years, this UK designer and supplier of a smart tablet device has been successfully helping to aid the care and monitoring of both elderly people and those who find modern technology difficult. The award-winning software and device is constantly being developed by the company to provide the user with a better product to appeal to a wider market. Therefore the company is looking for a suitable overseas supplier of a quality tablet device for a long-term manufacturing agreement.</p>	
Edilizia e costruzioni	
<p>BRDE20180927001: A German SME active in concrete repair is looking for subcontractors from Eastern Europe with experiences in the construction sector</p>	Germania
<p>A German SME offers the repair of concrete building parts and infrastructure facilities damaged by cracks or corrosion with modern repair processes such as the injection of cement-based suspensions and resins. The SME is searching for construction companies from Eastern Europe, which are interested to work on German construction sites as subcontractor under guidance of foremen of the German SME.</p>	
Chimica industriale	
<p>BRFR20180614001: French company manufacturing polymer products seeks reliable suppliers of recycled polypropylene.</p>	Francia
<p>A French company producing a wide range of plastic-based consumer goods is looking for suppliers able to deliver a steady production of recycled, plastic raw materials. The company wishes to set up manufacturing agreements with partners based in Europe.</p>	
<p>BRDE20180906001: A German start-up company and retailer of personal hygiene, body care products and cosmetics is looking for raw materials from Europe within distribution agreements.</p>	Germania
<p>A German start-up company, specialised in retailing and formulations elaboration for personal hygiene, body care and cosmetics industry is looking for suppliers of raw materials in Europe. Pigments, UV filters or commonly used actives are looked for. Long-term agreements with manufacturers are preferred, in order to provide a service bridge to industrial end-user clients in the Middle or Near East. Exclusive distribution services agreements or commercial agency agreements are sought.</p>	
Servizi	
<p>BRPL20180625001: Eco-friendly promotional products and office supplies requested for distribution.</p>	Polonia
<p>A Polish company, that has been operating in the advertising industry since 2003, is a seller of environment-friendly promotional products and office supplies, such as cornstarch-based pens and solar-powered toy cars. They are looking to expand their assortment and add new products to their offer. The firm requests partnership in the form of distribution services agreement.</p>	
Arredamento interni ed esterni	
<p>BRFR20180703001: A French designer is looking for ironwork/metalwork industry SMEs from Portugal or Italy to build a light fixture prototype under manufacturing agreement</p>	Francia
<p>The French inventor is designing and commercializing decorative items for mid-market applications, from light fixtures to cushions. The final products would be dedicated to hospitality industry. The inventor is looking for partners from the metalwork or ironwork industries to help him build first prototypes and pre-series of its light fixture contemporary models. They are looking for attractive pricing and targeting especially SMEs from Portugal and Italy.</p>	

Nautica	
BRFR20180927001: French shipyard is looking for subcontractors from Eastern Europe	Francia
A French shipyard company producing racing and cruising sailboats is looking for subcontracting the production of one of its models. The product is a multi awarded sailboat of 10 m in length. The company is looking for a subcontracting partner specialized in the realization of parts in composite materials and established in Eastern Europe. The partner must ensure a production of 1 boat per month.	
Edilizia	
BRPL20180620002: Raw materials for the production of sanitary ware requested under manufacturing agreement	Polonia
A Polish company has been operating in the bathroom furniture and furnishings industry for nearly 10 years. The firm specialises in the production of sanitary ware (washbasins and bathroom countertops). They are looking for suppliers of new materials (other than conglomerate or solid surface that they've been using so far) that can be used to manufacture the products. They are interested in the manufacturing agreement	
Turismo	
BRDE20180525001: Touristic products for the Chinese market are sought under commercial agency agreements	Germania
Small German travel agency offers FIT (Free Independent Traveler) journeys, tour packages and unique trips for small groups (families) or individually organised tours according to customer requirements for the Chinese Market. It is offering commercial agency agreements to European and Israeli tours or events providers and providers of further touristic products in order to expand its product line. The tours must be offered in the English language.	
Varie	
BRBE20180821001: Belgian distribution company is searching supplier of aluminum, copper and carton box scraps in bulk	Belgio
A Belgian SME, involved in a wide range of distribution activities, is looking for European producers and distributors offering scraps of aluminum, copper and carton box in bulk volumes.	
BRDK20180815001: Danish company seeks subcontractors for print on POS and merchandise materials	Danimarca
A growing Danish company specialised in digital printing is looking for printing houses to print, under a subcontracting agreement, on a variety of merchandise and POS materials, from cups to umbrellas and clothes. Printing on unusual merchandise materials is also interesting.	
BRDK20180816001: Danish company seeks subcontractors for print on corrugated plastic	Danimarca
A growing Danish company specialised in digital printing is looking for printing houses, under a subcontracting agreement, that can print on a corrugated plastic and who are able to provide their own supply of materials.	
BRIE20180711001: Irish company seeking partners for manufacturing agreement for branded eco-friendly packaging solutions	Irlanda
Fast growing online retail company from Ireland is seeking a manufacturing agreement in order to find new and cost effective branded eco-friendly packaging solutions for its novelty subscription boxes.	
BRSE20170220001: Swedish reseller is looking for organic wooden toys for children	Svezia

<p>A Swedish reseller of children products is looking for manufacturers or wholesalers of organic non-toxic wooden toys. The company is able to either work as an agent, selling the toys to other Swedish resellers or to be a distributor, selling to customers in their own shop and online. They are also interested in finding a manufacturer that can help them design and produce organic toys under their own private label. Countries of interest are Latvia, Lithuania, Estonia, Poland, Germany and Turkey.</p>	
<p>TRNL20181002001: Leading Dutch service provider in mail and logistics is looking for innovative SMEs who have solutions to improve the process of loading and unloading delivery vans</p>	<p>Olanda</p>
<p>The Dutch service provider is transforming from a traditional mail delivery business into a logistics service provider. They are looking for innovative SMEs who have solutions for an improved process for loading and unloading the delivery vans. An easy solution for loading and finding parcels in the van suits the needs of all of their delivery employees. The cooperation would be in the frame of a technical cooperation agreement. This technology request is part of an open innovation challenge.</p>	
<p>TRNL20181003002: Dutch postal company is searching for new innovative green delivery services in order to support local retailer stores to improve their sales</p>	<p>Olanda</p>
<p>A Dutch privately owned (mail) delivery organization is open for new green delivery concepts that help local retail stores with consumer's goods to improve their sales. They are looking for SME's and startups with new solutions in green delivery solutions. The Dutch company is offering a long-term strategic relation in a services or commercial agreement with technical assistance. This technology request is an innovation challenge and is published on an open innovation platform.</p>	