



**Selezione profili di cooperazione del POD - Partnering Opportunities database della rete**

**Enterprise Europe Network**

**Aggiornamento: 21/12/18**

**In caso di interesse su uno o più profili scrivere a [pod@promofirenze.it](mailto:pod@promofirenze.it)**

**Agroalimentare**

**BRUA20180929001: Ukrainian company dedicated to the distribution of products to the supermarket chains is looking for European companies and food producers interested in entering the Ukrainian market** **Ucraina**

Ukrainian company actively works with the largest Ukrainian supermarkets and e-commerce marketplaces and it is looking for EU producers of food and Fast Moving Consumer Goods (FMCG) that want to enter their products to the Ukrainian market. The company is looking for business partners and offers itself as a distributor or agent. Due to the fact that the company has long and rich experience in the distribution process, it can, therefore, offer cooperation at a high level.

**BRBE20181016001: Belgian company is looking for suppliers of berry fruit press cake (from the fruit juice/puree production)** **Belgio**

The Belgian company, specialized in the production of niche vegetable oils (fruit seed oils), is looking to expand its network of feedstock suppliers. They are looking for 'frozen press cake', this is the leftover substance after fruit juice or fruit puree pressing. Conventional as well as organic certified material can be processed. Companies who have the seeds in dried and cleaned form can also be suppliers. The company is offering a manufacturing agreement.

**BRSE20181101002: A Swedish functional food company that offers food based products to help with insomnia is looking for a granola-style bar manufacturer in Europe** **Svezia**

Based on research at a university in Sweden a functional food company was formed to offer food based products that help with insomnia. The company's current product is produced in Sweden and they are now looking to add an additional manufacturer in Europe. The company is looking to enter into a manufacturing agreement with a bar manufacturer that do not work with any allergens and that could produce granola-style bars in smaller volumes with preferably organic ingredients.

**TRKR20181024001: Seeking partners for technology applicable on minimal pepper harvest machine** **Corea del Sud**

A Korean SME has been a company developing a state-of-the-art platform to employment for working in the farm since established in 2015. As the company specializes in recruitment in the field of agriculture, they already obtained the farming network. Furthermore, they wish to develop technologies for pepper harvest machine which is customized to proper circumstances partners to collaborate in the development under license, research cooperation, and commercial agreement with technical assistance.

**Medicale, farmaceutico, cosmetica**

**TRTN20180809001: Tunisian company looking for development of transdermal patches expertise** **Tunisia**

Tunisian company operating in pharmaceutical industry, specialized in the development, production and marketing of dry forms (drugs and dietary supplements) is developing an innovative nationwide form of medication that is "transdermal patches". The company is looking for technical cooperation and expertise in the process development and marketing of this new product.

**TRTR20181102001: A Turkish manufacturer is looking for new technologies in hemodialysis applicaiton filters.** **Turchia**

A Turkish medical devices manufacturer wants to develop its hemodialysis application filters. The company wants to transfer know-how concerning hemodialysis application. The company is looking for partners under licence agreement and technical cooperation agreement.	
<b>BRDE20181024001: Manufacturers and subcontractors sought by a German developer of an intelligent sensor solution for inpatient care</b>	<b>Germania</b>
An award winning German company with a product that detects objects, people and their activities with the use of machine-learning algorithms looks to partner up with subcontractors or manufacturers of base stations and sensor bands for the system. Partners are wanted worldwide. The innovative, subtle and easy-to-integrate system is used mostly in nursing and retirement homes and its purpose is to alert the caretakers of any imminent threat to the patients.	
<b>Meccanica</b>	
<b>TRLT20181016001: Lithuanian SME is looking for a new low noise lift engine technology</b>	<b>Lituania</b>
Lithuanian SME specializing in lift and elevators technologies are seeking for a partner aiming to introduce a new range of service for the market. Currently they are seeking for a partner, who would be able to offer a new generation low noise lift engine technology for slow and high speed lifts and elevators. Company is seeking for a partnership based on commercial agreement with technical assistance or joint venture agreement basis.	
<b>TRDE20181105001: Shaft for small positioner made of advanced materials required</b>	<b>Germania</b>
A German multinational company is looking for a partner who can develop and/or manufacture a shaft for a small positioner. So far the shaft has been made of stainless steel but now the company looks for a replacement material (e.g. plastics with steel fibre) that has basically the same features as stainless steel and also guarantees the cylindricity/concentricity of the shaft . The co-operation could be under a manufacturing or a commercial agreement with technical assistance.	
<b>BRBE20181005001: Belgian company specialised in metal weld and construction works is looking for a manufacturer</b>	<b>Belgio</b>
The Belgian company designs and produces high quality metal constructions. They have a broad product range (stairs, rails, (automated) gates, fences, ...) and produce both for companies and private persons. They wish to find partners that can manufacture the products the Belgian company designs for their customers under a manufacturing agreement.	
<b>TRFR20181010001: Motor controller and charger sought for a new light and environmentally friendly aircraft</b>	<b>Francia</b>
A French SME is looking for a motor controller and charger for a new light and environmentally friendly aircraft. Technical cooperation or license agreement is sought with companies or technical centers that can supply the solution today or under the 18th coming months according to the requirements.	
<b>IT - Information technology</b>	
<b>TRNL20181001001: Dutch insurance and finance company is interested in new possibilities to increase email penetration in order to have more frequent and valuable digital contact with their customers.</b>	<b>Olanda</b>
A Dutch insurance and pension funding company active in the private market is interested in new possibilities to further increase email in their customer database as a basis for improving digital customer contact. The company is open to new ideas from ICT companies obtaining email addresses in a effective and efficient way in a long term co-operation with technical assistance or license agreement. This technology request is an innovation challenge and is published on an open innovation platform.	
<b>TRRS20181016001: A Serbian company specialized in outdoor/indoor signage seeks partners for technical cooperation in the area of technology and know-how of LED 3D signs.</b>	<b>Serbia</b>
A Serbian company specialized in design, engineering and manufacturing of external and internal signage, signs and promotional materials is looking for new partners who have the capacity for know-how and technology transfer of LED 3D signs.	

<b>TRCN20181019005: A Chinese company is looking for cloud monitoring iot system of urban smart manhole covers</b>	<b>Cina</b>
A Chinese smart manhole cover manufacturing company is looking for cloud monitoring iot system of urban smart manhole covers. They want to cooperate with partners through research cooperation agreement and technical cooperation agreement.	
<b>TRCN20181019007: A Chinese company is looking for active control technology of error in high-speed accessory gear transmission</b>	<b>Cina</b>
A Chinese engine research institute is looking for active control technology of error in high-speed accessory gear transmission. They want to cooperate with partners through research cooperation agreement and technical cooperation agreement.	
<b>TRCN20181019006: A Chinese company is looking for design of aviation cylindrical gear modification with high speed, thin spokes, small modulus</b>	<b>Cina</b>
A Chinese engine research institute is looking for design of aviation cylindrical gear modification with high speed, thin spokes, small modulus. They want to cooperate with partners through research cooperation agreement and technical cooperation agreement.	
<b>TRKR20181023001: A mobile unit for prevention and containment of chemical accidents</b>	<b>Corea del Sud</b>
Korean SME established in 1999 is in basis of application software for public usages, such as monitoring systems for hazardous chemical substances. The company is seeking for partners to collaborate in a technology which is applied on prevention systems that could be embedded in a car, and its functions to absorb, capture, discard, and store liquid and solid caused by chemical accident with partnership of license, research cooperation and commercial agreement with technical assistance.	
<b>TRCN20181019001: A Chinese company is looking for intelligent medical Internet open service platform.</b>	<b>Cina</b>
A Chinese medical high-tech company is looking for intelligent medical Internet open service platform. They want to cooperate with partners through research cooperation agreement and technical cooperation agreement.	
<b>Chimica industriale</b>	
<b>TRSG20181003001: Seeking alternative solvent recovery processes for lecithin extraction during edible oil processing</b>	<b>Singapore</b>
A Singapore SME and exporter of soya bean lecithin powder and liquid is seeking a technology, such as membrane separation, as an alternative to the current distillation processes used as the solvent recovery method during the lecithin extraction step of edible oil processing. The SME is keen to license suitable technologies from SMEs of any sizes or research institutes or explore joint venture partnerships in addressing this challenge.	
<b>BRFR20181024001: French company is looking for industrial manufacturer of high density foam tubes</b>	<b>Francia</b>
A French young company is designing, developing and selling a full range of wooden ride-on toys (cars, planes, motos) for children. The SME is looking for an industrial manufacturer of cylindrical black or coloured tubes made in high density foam. These should be used as handlebar grips, in order to equip one model of ride-on moto-type toys. A long-term manufacturer partner is sought for a manufacturing agreement.	
<b>TRCN20161107001: Looking for urine treatment technology</b>	<b>Cina</b>
A Chinese company is engaged in designing, producing and selling source separation anhydrous ecological toilets. It aims to find a kind of method combining electrochemical treatment and biological treatment such as anaerobic fermentation, micro algae, purification by plants method, to make urine processing cost effective and highly efficient. Type of co-operation may be technical, or commercial agreement with technical assistance.	
<b>Arredamento interni ed esterni</b>	

<b>BRPL20181019001: A Polish producer of LED lighting systems seeks suppliers of aluminium radiators under manufacturing agreement</b>	<b>Polonia</b>
A Polish small company from electrical equipment sector specialises in industrial and external LED lighting solutions. It manufactures LED lamps for industrial usage. The company looks for a producer of aluminium radiators for its lamps to establish long term business cooperation based on the manufacturing agreement.	
<b>BRGR20181113001: Greek company trading furniture is looking for children's furniture for distribution.</b>	<b>Grecia</b>
A Greek company based in Arcadia, manufacturing and trading quality kitchen furniture, children's furniture and bedroom closets, is looking for commercial agency agreement or distribution services agreement from European companies for children's furniture.	
<b>Turismo</b>	
<b>BRUK20181022001: A UK prop-tech company is looking for HoReCa partners with under-utilized space during daytime</b>	<b>Regno Unito</b>
A UK prop-tech company has developed a co-working platform designed to meet the needs of frequent business travellers, start-up entrepreneurs and remote workers. It is looking to conclude service agreements with hotels, restaurants and cafes (HoReCa) in central locations in major European cities by offering an opportunity to transform their unused spaces during daytime into dedicated workspaces that can be used by the platform members for a subscription fee.	
<b>Energia</b>	
<b>TRCN20181019002: A Chinese company is looking for equipment and technology of amorphous silicon thin film deposition for HJT cells</b>	<b>Cina</b>
A Chinese photovoltaic research company is looking for equipment and technology of amorphous silicon thin film deposition for HJT cells. They want to cooperate with partners through research cooperation agreement and technical cooperation agreement.	
<b>TRCN20181019003: A Chinese company is looking for the technology of intelligent yawing brake system of environmental friendly wind generator set</b>	<b>Cina</b>
A Chinese large-scale wind power equipment company is looking for the technology of intelligent yawing brake system of environmental friendly wind generator set. They want to cooperate with partners through research cooperation agreement and technical cooperation agreement.	
<b>TRAT20181107001: Power cable management for mobile construction machine</b>	<b>Austria</b>
An Austrian company is looking for a cable management solution to fasten, store and manipulate a 5 phase high voltage cable with minimum space requirements in its mobile construction machines. On-site the cable needs to be moved to the local energy supply via an integrated manipulation equipment to run the machines. A license-, commercial-, research- or technical cooperation agreement is sought.	
<b>TRCN20181029001: A Chinese environmental protection company is looking for European high efficient semi dry anaerobic digestion technology and equipment under a technical cooperation agreement.</b>	<b>Cina</b>
This is a Chinese environmental protection company located in north of China. Currently they are looking for European high-efficiency anaerobic digestion technology and equipment. The company has done similar projects before. They want to search for more advanced technology and equipment for anaerobic digestion process. Potential cooperation could be via a technical cooperation agreement.	
<b>Varie</b>	

<b>BRGR20181015001: Greek manufacturer of hand-made jams, juices and fruit sweets in syrup is looking for glass bottles and jars manufacturers.</b>	<b>Grecia</b>
A Greek family company, specialized in the hand-made production of jams, juices and fruit sweets in syrup is looking for manufacturers of glass bottles and jars for its products. The bottles should come in two sizes: 500ml and 1lt while the jars must be produced in a size between 300 and 400gr.	
<b>BRUK20181004001: UK company designing breastfeeding tops is looking for clothing manufacturer to produce long sleeved tee-shirts.</b>	<b>Regno Unito</b>
A specialist South East UK SME has designed a tee-shirt with hidden zips at the side to allow easy access for breastfeeding. They are currently looking for a new manufacturer for their tops that have hidden zips on each side. The premium cotton product was launched in 2016 and has been selling successfully gaining many testimonials as to the quality and design. The company would like to make an outsourcing agreement with a company that can meet the required 4-6 week lead time for supply.	
<b>BRNL20181018001: Looking for a production facility in Eastern Europe to produce birdfood wreaths</b>	<b>Olanda</b>
A Dutch SME which offers birdfood-wreaths is looking for a production partner preferably in Eastern Europe for a manufacturing agreement. The partner this company is looking for has a suitable production facility (factory) and attaches straw wreaths, peanuts, seeds and other birdfood products with glue and staples to produce the birdfood-wreaths. Packaging the products in individual and master cartons is also required.	
<b>BRRO20180926001: Romanian company is looking for 3D printing supplies under distribution services agreements</b>	<b>Romania</b>
A Romanian company specialises in 3D printing services. The company seeks international partners able to supply the raw materials required in their activity. Cooperation with the interested partners will be based on distribution services agreements.	
<b>BRFR20181022001: French company is looking for subcontractor in wood working or carpentry in Europe</b>	<b>Francia</b>
A French SME is designing, developing and selling a full range of wooden ride-on toys (cars, planes) for children. The company seeks a wood working manufacturer or carpentry to produce small pieces of solid white beech. The company is looking for long-term subcontracting partner in European countries.	
<b>BRRO20181010001: Romanian flower wholesaler seeks flower accessories suppliers based on distribution agreements</b>	<b>Romania</b>
A Romanian company specialising in flower and plants retail and wholesale is interested in identifying new business partners able to supply different flower accessories. Cooperation with the partners identified will be based on distribution services agreements.	
<b>BRPL20181106002: A Polish company is looking for innovative sport products for exclusive distribution in Poland</b>	<b>Polonia</b>
Small Polish company, distributor of innovative sport products dedicated to active people, is looking for innovative products for the B2C market. Company's portfolio is connected with sports, so it has a good database of clients who might be interested in new products. The company is especially interested in being an exclusive distributor of innovative products. The company has experience in cooperation with big and small international companies	
<b>BRRO20181026001: Romanian jewellery manufacturer seeks raw materials suppliers under distribution services agreements</b>	<b>Romania</b>
A Romanian manufacturer of silver jewellery with Swarovski crystals and pearls is looking for suppliers of raw materials in the following categories: jewellery settings, nuts, bolts, beading pins, semi-precious stones (cultured pearls, gemstones etc.). The company is interested in identifying international business partners for supplying the raw materials required under distribution services agreements.	
<b>BRUK20181102001: Leading UK distributor seeking wooden garden products manufactures (decorative fencing, arbours, border edging, furniture, etc)</b>	<b>Regno Unito</b>

A major UK garden products manufacturer and distributor is looking to expand the number of suppliers of wooden garden products including decorative fencing, arbours, border edging, furniture from Europe. These would be under either manufacturing or distribution agreements.	
<b>BRSI20181026001: Slovenian designer of multifunctional wooden toys (bikes) is looking for manufacturers</b>	<b>Slovenia</b>
A Slovenian company is specialized in the design and development of toys (bikes) for children made from natural materials. Their products are known primarily for modular constructions that can be assembled into different shapes and make multifunctional toys. The company is looking for manufacturers of wooden toys for manufacturing agreement to make a complete product for sale on their respective markets.	
<b>BRBE20181025001: A Belgian SME active in the field of flexoprinting is looking for producers or suppliers of cleaners used in offset printing interested in a commercial agency or distribution agreement.</b>	<b>Belgio</b>
The Belgian company specialised in cleaners for the flexoprinting market wants to expand its product range by concluding a commercial agency or distribution agreement with a supplier of cleaners for the offset printing business.	
<b>BRUK20181008001: UK company looking for manufacturers of aluminium or steel framed products to enter into manufacturing agreement</b>	<b>Regno Unito</b>
A UK London based business is looking for manufacturing agreements for a new trolley designed specifically to transport gas cylinders for domestic and leisure use.	
<b>BRNO20181114001: Norwegian design company seeks stainless-steel manufacturer of kitchenware with high level of workmanship for production of finished kettles</b>	<b>Norvegia</b>
A Norwegian company designs and produces a high-end coffee kettle for the consumer market. They are looking for a new manufacturer of the kettle in markets in proximity to Norway. Markets of interest are foremost the Baltic states, Poland, Romania, Bulgaria. Others of interest as well. A manufacturing agreement is offered.	